

Store Shelf Stockers, Clerks and Order Fillers

Description

Store shelf stockers, clerks and order fillers pack customers' purchases, price items, stock shelves with merchandise, and fill mail and telephone orders. They are employed in retail establishments, such as grocery, hardware and department stores, and in warehouses.

Duties:

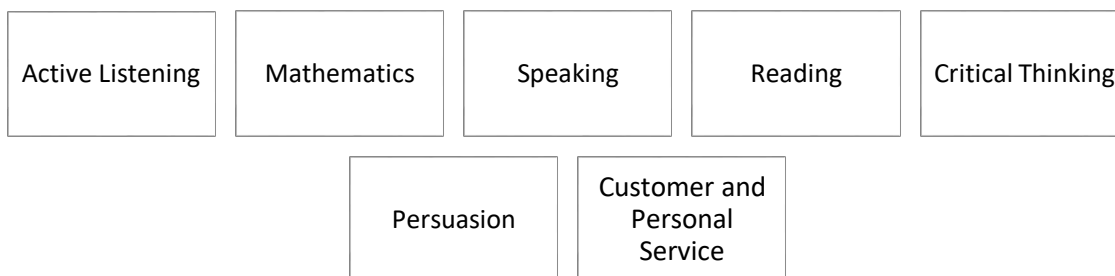
- Promote sales to existing clients
- Identify and solicit potential clients
- Provide clients with presentations on the benefits and uses of goods or services
- Estimate or quote prices, credit or contract terms, warranties and delivery dates
- Prepare or oversee preparation of sales or other contracts
- Consult with clients after sale or signed contracts to resolve problems and to provide ongoing support
- Review and adapt to information regarding product innovations, competitors and market conditions
- Represent companies that export and import products or services to and from foreign countries
- May conduct sales transactions through Internet-based electronic commerce
- May supervise the activities of other sales representatives.

Other titles:

- Grocery Clerk
- Grocery Packer
- Supermarket Clerk
- Order Filler
- Price Clerk

(Government of Canada National Occupation Classification)

Skills



Education/Training Requirements

Ontario Secondary School Diploma (OSSD)

- Some secondary school education is usually required

Post-secondary diploma/degree

- Not required

Certification

- Not required

Potential Earnings in Durham Region

The average and median wages and salaries for individuals employed as store shelf stockers, clerks and order fillers are as follows. Place of Residence (POR) is defined as individuals who reside within the Durham Region. Place of Work (POW) is defined as individuals who are employed within the Durham Region.

Median Wages and Salaries (POR): **\$11,068**

Average Wages and Salaries (POR): **\$15,704**

Median Wages and Salaries (POW): **\$12,813**

Average Wages and Salaries (POW): **\$16,574**

Employment Prospects

Industry (NAICS)	Jobs in Durham Region (POW)	Durham Region Residents Employed (POR)
4131 Food wholesale-distributor	55	50
4931 Warehousing and storage	90	85

(Ministry of Advanced Education and Skills Development 2016 data in Durham Workforce Authority's 2017 Sector Report)